



Canada's Legal Support Directory - Firsts - Summer / Fall 2009

Welcome to this newest edition of our directory. With so much bad news over this past while, it is refreshing to hear from so many of you and to listen to your many successes - and to play a role in helping your companies to continue this trend. There is no cure for a run of bad news, like hearing good news - and celebrating it! Your directory reflects your work, your successes, and the effect that the way you interact with others has on your business, thus creating more work all round. In publishing our directory with its companion newsletter, *Red Tape*, we celebrate your news, your work, your progress, and your success as seen in your listings and display advertisements in print, and online. We are aware of your work and dedication to your businesses, as shown in our directories. Most of you put everything you have into your businesses day after day. You work for yourself and drive

to succeed, and in the meantime, you positively impact the work and lives of your employees, and the community at large. Recognition is in order and well-deserved. In some ways we are like a large family extending across this country, into the USA and now across to Europe, Puerto Rico and the Caribbean, creating work for yourselves and for each other. As we always say at Karma, "What goes around, comes around!" This edition has had its bad news and its good news, too. At first there was a time of concern, which we were all involved in, but as the months progressed into 2009, we began to breathe again, and the new advertising flowed in, in a way that we were very pleased with, because we felt that this was a sign of a better economy overall, and that we were all going to be stronger and better off in the end. Hope is a powerful business, too! As courageous entrepreneurs in the legal

support service business, we applaud you all and would like to make special note of some of you with regard to your new advertising, new businesses, and our new sections. Read on for more news and more firsts!



Welcome To Our New Members - Your New Business Connections

British Columbia

- AAA Process Serving** - Delta - Terry
- Active Personal Property Appraisals Ltd.** - Kamloops - Shawn
- Affinity Tracing Services** - West Vancouver - Stephen
- Curt's Custom Tailoring** - Victoria - Mike - *New Owner*
- Hector the Collector** - Kamloops - Stuart - *New Owner*
- Security Force Guard & Document Services** - Williams Lake - Tony

Saskatchewan

- Cavers Consulting and Investigation Inc.** - Regina - Scott

Northwest Territories

- Link Document Services** - Erin - Yellowknife

Puerto Rico, Caribbean & Dominican Republic

- ICA - Investigators Legal Process Division Puerto Rico** - Caguas - Damaris

Europe - France, Spain, Italy and a Canadian Office

- S.W. Europe's Process Servers and Depositions** - Nice, France - Joseph

Increased Advertising - New Advertisements for Companies

- A.b.b. Process Service** - Nanaimo, BC - Jennifer - 9 new location listings
- Active Bailiff & Court Bailiff Service Ltd.** - Burnaby, BC - John
New business card advertisement in Court Bailiffs section
- Due North Proce Services** - Sault Ste. Marie, ON - Rodney
New Tile Advertisements - also in Sudbury, Timmins, Wawa
- Dye & Durham** - Abbotsford, New Westminster, Vancouver, Victoria, BC
New full page colour advertisement
- GTS - Global Tracing Solutions** - New Westminster, BC - Mat
New display advertisements in BC, AB, ON and a new insert postcard
- Laska Process Service** - Nelson, BC - Peter
11 new print listings and a letter announcing Peter's new locations of service
- Lormit Personal Services** - Edmonton, AB with Offices Across Canada - Tim
New full page colour advertisement

New Inserts

- GTS - Global Tracing Solutions Ltd.** - Mat - New Westminster - Post Card
- Laska Process Service** - Peter - Nelson - Letter of Introduction

See all Inserts including those from Sedserver Software & Canadian Process Serving Inc. as well as United States Process Serving Corp.

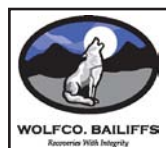
Newest Statistics for Karma Publications

- 387 links to our Home Page and 429 to our site overall
- Included on 1000 web directories
- 423 online listings
- Over 60 Domain names with many pointing to our web site



New Web Services for Existing Members

- Barrie Huronia Process Servers** - Barrie, ON - John
- Sedserver Inc.** - West Palm Beach, Florida, USA - Sedic



Another first is your company logos on our cover, for our companies featured in print and online:
GTS - Global Tracing Solutions, Wolfco.Bailiffs, WNS Process Service, Sedserver Inc. and Calgary Document Service.

Of Special Note for This Edition - Karma Tales from You!

Of special note this edition is the white on black, designer display advertisements from GTS - Global Tracing Solutions, throughout BC, AB, and ON, along with Mat's distinctive post cards sent with our directory. We are proud to have these amongst our advertisements and inserts.

These are an important addition to our directory, as well as your company logos, emphasizing that this is your directory, cover and all, and that we include all types of legal support service businesses.

For the first time, as well, we have the Northwest Territories included with new company, Link Document Service, and also a long time European company situated in Nice, France, with offices in Spain and Italy, and a Canadian office, as well, S.W. Europe's Process Servers and Depositions. Another new company is ICA, located in Puerto Rico, serving the beautiful Caribbean Islands and the Dominican Republic, has sent their story.



ICA Investigations and Legal Process is the process serving company of choice in Puerto Rico, offering nationwide service. Founded in 2000, International Consultants & Associates, Inc., ICA Investigations Company, is the fastest growing investigations and process serving firm in the Commonwealth of Puerto Rico.

As our company continues to move forward, we continue to expand our geographic horizons. Working with some of the most noted and trusted legal firms in the business, we have earned our reputation for speed, reliability and accuracy, one service at a time. We continue to apply the power of technology, at the same time, we maintain our commitment to the personal relationships we hold with our clients.

Donna, Chase Process Service, has retired but continues to do some local service. We miss her professional attitude, work ethic and fun loving ways.

Atlantic Document Service - A man walked into Mark's office and wanted a service. As Mark has a sixth sense, he headed to the waterfront marina. After deftly hopping across several tied boats, Mark saw two men sitting on the last of them. He thought he recognized the one as the person who had affected the service. He was - and also the father of the person served! Stranger than fiction, but true!

Security Force Guard & Document Services - Tony Castro's name is of Spanish origin; his family is from from the Valencia region. They were financiers and treasurer's for the King of Spain, and have their own coat of arms. More than that, he could be related to the famous explorer, Hernando Cortez, who explored the Americas and helped to settle Cuba. Tony has a long time security company and is now process serving as well.

RECENT TESTIMONIALS

WNS Process Service - Thank you for making my changes in my advertising. Customer service extraordinaire! Peterborough, ON - Cathy

L.A.W. Process Service - I get calls every day from clients looking for information which I gather from the directory and pass on. It's a great help! Oshawa, ON - Linda

Comission Service Inc. - Thanks. I will keep my eyes open for the renewal. We are very happy with your services. Washago, ON - Debbie

KARMIC TALES FROM YOU



Terry, AAA Process Services has a cat called Boo. When in the process of opening his new business, every e-mail name he selected was rejected for one reason or another. In the end, he found himself using his cat's name! Contact Terry at boo@dccnet.com for process serving and more, "cat tails"!

Meredith, of Morrison Process Service says that the most amazing tale of late, besides minus 50 degree weather in February, is that upon investigation, after hearing a strange scrabbling noise, she found her 400 pound donkey, (more or less), with a mouth full of horse halter, feet firmly planted, and chest against the fence, pulling with all of his might! You guessed, the donkey won! No more fights now though, as Meredith has an electric wire on the fence between these two! For a Manitoba service and more horse tales call Meredith.

Steve, JM Turner Process and Registry Services, is a real story teller, which many of you are, too! He recently told me of the day that he used his van with his name on it, for a process service, on the way home. It seems the person who received the papers, did not enjoy this experience too much, and when he next saw Steve's van, with the unlucky owner nearby, he chased Steve down the road with an axe! Steve no longer uses his van for services!

We Missed You Both - Welcome Back!

New owner, Mike, from Curt's Custom Tailors, has rejoined us, and the excellent service that Curt gave continues!

Hector the Collector Credit Services Inc. is also back with Stuart, who has years of experience in legal support work, at the helm.



Super Summer Savings

Imagine your company online for all of the extra notice, exposure, new contacts, and new business! For your new web site on ProcessServersCanada and to save 39 dollars, be in touch today and enjoy having your business online for the very first time! Our directories work well together!




Want to showcase your company in print in 2010 for the first time? When the world will be focused on Canada, the west coast, and especially Whistler, save 2.10 per listing, or save 210.00 yearly for a big, new advertising package which includes web and new display advertisements with insert. Save more with a three or four year package with everything - the whole kit and kaboodle! Some restrictions may apply. Watch for our e-mail message and send your order by end of August to take advantage of one of these special offers — or be in touch in any way.

Advertising Today - Smart Companies Keep Their Advertising

Advertising helps your business grow. In order to build a client's business, advertising has to be noticed, and move the customer to action. Smart companies know that one of the worst things a business can do is to cut spending on advertising, as it will only exacerbate any revenue problems which they may be having. It is widely understood that maintaining current spending on advertising, is important to sustaining and growing market share in a downturn, now and in the recovery. In fact, those who cut advertising will ultimately suffer and lose their market share. There are still many different opportunities in difficult times and those who are brave and bold can be the winners in a downturn and afterwards.

Ensure the Best of Service - Send Your Updates/Changes

Advertising changes beyond one change and a proof will be charged at 5 dollars each, or by agreement. We would appreciate a reply when proofs are sent to you, otherwise, we assume that your information is correct. A note regarding your information is as before, prior to printing, would be very helpful as well. So please stay in touch to stay current.

-  Hoping you enjoy your news, our "firsts", and stories focusing on the lighter side of the legal support business.
-  We are always here for you and ready and willing to discuss anything that is on your mind regarding your business and Karma Publications. We care. And we thank you for your loyal business, which is greatly appreciated.
-  Until next edition, take care and stay in touch. Have a safe summer and drive carefully, for work and for fun!

